

PAUL DOWNS

CUSTOM CONFERENCE TABLES

AMERICAN CRAFTSMANSHIP AND INNOVATION SINCE 1986

Capability Statement

BUSINESS INFORMATION:

Procurement References:
CAGE: 31KN0
DUNS: 556895753

Classifications:
NAICS: 337211
337212 337214
321999 334118
238390 238990
SIC: 2521

Certifications:
Small Business
FAR compliant
WAWF experienced

Website: www.pauldowns.com

Email: contact@pauldowns.com

Location:
401 East 4th St. Suite 4
Bridgeport, PA 19405

Phone: 610-239-0142

Organization: S Corporation

Key Contacts:
Paul Downs – Owner/President
Jen Holbrook Sells – Procurement



BUSINESS SUMMARY:

Since 1986, Paul Downs has been building custom furniture for businesses, educational, military, religious, and government organizations. We specialize in custom boardroom tables with additional expertise in training tables, credenzas, meeting tables, lecterns, library tables, desks, videoconference tables, and reception stations.

CAPABILITIES

- Our experienced design engineers will work with you to analyze your project.
- We pride ourselves in full spectrum technology integration.
- We use advanced 3-D modeling to present our solutions to you and your team.
- Our expert project managers shepherd your project through production, shipping, and installation.
- Our proven system of designing, manufacturing, finishing, and shipping is completely customized for every piece.

FACILITIES AND TECHNOLOGY:

Paul Downs does all of its manufacturing in Bridgeport, PA. Our 33,000 sq. foot facility contains advanced equipment including a Thermwood CNC Router, 61" HMT Laminating System, and Vytex CNC Laser system. (Full equipment list available) All equipment is impeccably maintained for optimum performance.

Our design engineers and craftsmen work with AutoCAD, Mastercam, and SketchUp computer programs to produce professional proposals and 3-D models.

EXPERTISE:

Our craftsmen have a combined 300 years experience designing, building, shipping, and installing the custom furniture we create. At Paul Downs Cabinetmakers, Inc., we partner with our clients to understand their needs. Our employees hold degrees in design, woodworking, manufacturing, telecommunications, and engineering. As a small business, we employ craftsmen from the local Pennsylvania community, where all our products are proudly produced.

CLIENTS:

We have completed thousands of jobs in the last 30 years. We have worked with military, commercial, government, educational, and non-profit sectors. Our clients include:

GOVERNMENT/MILITARY

United States Army
United States Navy
United States Marines
United States Air Force
United States Coast Guard
General Atomics
Lockheed Martin
NASA
National Park Service
US Department of State

INDUSTRY

Aramark
British Petroleum
Canon
LL Bean
Red Bull North America
Ritz Carlton Hotels
Sargento Cheese
The New York Jets
Verizon
Victoria's Secret

FINANCE

CommerzBank AG
Goldman Sachs
MetLife
The World Bank
LAW
Ballard Spahr
Dechert
Goodwin Procter
Holmes Kurnik
Raynes McCarty

EDUCATION

Harvard University
Princeton University
University of Nebraska
University of Pennsylvania
University of Tennessee
PHARMACEUTICAL
Endo Pharmaceuticals
Merck
Novo Nordisk
Pfizer